

Affordable Solar Energy Ltd  
Technology House  
Haven Road  
The Hythe  
Colchester  
Essex  
CO2 8HT

10<sup>th</sup> June 2011

**Re: Solar PV Installation at Holmes Chapel Road, Congleton, Cheshire**

My wife and I would very much like to express our satisfaction with our dealings with Affordable Solar Energy and to say how delighted we are with our Solar PV system. At every stage of the process your staff and representatives have been professional, knowledgeable, proactive and helpful. At no point in the process did we feel pressurised into buying.

Our experience of dealing with Affordable Solar Energy was very different from two other companies that had previously given us quotes. Your salesman clearly explained how the feed in tariff worked and how the angle and orientation of the roof effected the amount of energy that could be generated from our system. By comparison the other companies stated the size of the proposed system and then gave a different (higher) figure for how much it would generate.

Ultimately our decision to buy from Affordable Solar Energy was based on three factors:

- The price quoted compared favourably with other quotes that we received and was cheaper than other, smaller systems.
- The clear description of the feed in tariff and how much energy we were likely to generate made calculating a payback period very easy..
- The rewards for recommending Affordable Solar Energy are very tempting.

We have now had the system running for 1 cloudy and rainy week in early June. We have monitored our metre readings daily (both mains usage and solar generation) and we have reduced our mains usage by about 45% while generating 76kWh so our decision to buy a Solar PV system is justified on the savings alone.

At the same time we have had many friends, family and neighbours ask about the system and whether it pays for itself. The answer is a resounding yes. We borrowed the money by increasing our mortgage. The increased monthly payments (£91 per month for 15 years) are exceeded by the expected monthly return (feed in tariff plus savings plus selling excess to the national grid) of £113 per month for 25 years.

All in all the decision to buy Solar PV is an obvious one. The decision to buy from Affordable Solar Energy is also obvious when you consider their price, professionalism and reward scheme. We already knew we wanted a Solar PV system. We feel we found the right company to install it.

Yours sincerely,



Philip