

West Sussex, BN

Affordable Solar Energy Ltd.,  
6 King Edward Quay,  
The Hythe,  
Colchester,  
Essex, CO2 8JB.

30<sup>th</sup> March, 2011

Dear Tara Maile,

As I began to look into the possibility of installing solar panels I became more and more confused and wary about all the facts and figures and different products, but your company helped me navigate through this sea of solar information and arrive at a system that suited me and my needs. Indeed, my overall experience with the Affordable Solar Energy installation process has been a pleasant one.

Before deciding on Affordable Solar Energy, I compared information on fliers put through the door, visited houses in the area with panels, and then attended a local Council 'Green Seminar' to ensure I knew all the important technical questions to ask and to have the opportunity to chat with others about their research and experiences (some not good) with sales visits/estimates received.

I came away reassured I had received accurate & reliable information from your company and that you were the right ones to sign up with.

A jungle of jargon presented itself... Fits, Photovoltaic Panels, Orientation and Array Peaks, Kwhs, DCs, ACs and Inverters, Quality Product and A Very Attractive Reward Scheme (I've had one of those already!), not to mention comparison of present poor investment returns on my savings with favourable returns on power-saving, combined with the guaranteed tax-free Government incentive pay-back scheme, and the value added to my house, and..... So much information, but your Sales Representative was patient and explained everything I wanted to know in detail, and in an unpressurised manner.

My Solar Panels were installed in one morning at the beginning of March. I am now registered with my Electricity Company to export power, so am feeling like a Mini Power Station and happy in the knowledge that I am doing my bit to be 'more green'.

I would be happy to recommend your company – professional, efficient and informative from the initial visit of your Sales Representative with follow-up Surveyor's inspection and detailed report, to the Installation Day when the Roofing and Technical Guys took great care with their work and instilled confidence with their general solar knowledge.

Yours sincerely,

  
Janet Hoptroff