

30 Road  
Bournemouth  
BH8

12<sup>th</sup> December 2010  
**Customer Order ref.**  
**Installed 1<sup>st</sup> December 2010**

Dear Sir,

We have completed the Customer Services Questionnaire that you sent to us and this is now enclosed.

We have just sent the certificate to our Energy Suppliers to get official acceptance to the 'Feed in Tariff' scheme and are already becoming more aware of the benefits of Solar Power each day when we read the meter. (Sad we realise, but any diversion at this time of year from the bad weather news is welcome, particularly this winter)

We have always thought of ourselves being fairly typical of our generation-( aged mid 60's)-as having our character with regard to money/expenditure and general economic outlook formed in the days of rationing and restrictions of the late 1940's and early 1950's, our early childhood. **As a result any investment in new technology HAD to make sense financially.**

We assume that as we get older we will not be moving about, either as much and certainly not as quickly as we do now and it is pretty obvious that anyone in their 80's will need to spend more money on heating than now, give or take personal circumstances, mobility, health etc.

So we have used part of our cash savings to invest in PV panels to us a **tax free income** far greater than that which could be achieved elsewhere with an increased value to our home should we need to move if our circumstances change. We believe that following the installation of the PV panels the chances of us having to move in increasing age for financial reasons have been greatly if not wholly reduced.

Financial benefits come from tax free payment for every KWH produced(41p) as well as additional tax free payment for every KWH(3p) deemed to have been 'sent ' to the National Grid, plus the fuel cost saving of the energy that we have used direct from our own panels. Furthermore our increased awareness of the cost of energy will make us even more careful to reduce wastage.

We also have the satisfaction of knowing that we are part of a growing generation of householders who are helping to meet country's longer term energy aims as well as being 'fashionably environmental'!

**To sum up: present return on Cash Investments in region of 1%-4.5% - often subject to tax.**

**Current rate of return on PV Panels is estimated at 6%-10% minimum- tax free.**

These estimates are current and do not include for adjustment( certainly NOT downward) for increases in of future energy costs!

Yours Faithfully

Terry and Evelyn



Evelyn.